

DATE 3/24/2022

March 2022 TARGET **\$283,850**

FORECAST SALES (based on STD/SD*Total Sales) \$306,774

CURRENT TOTAL SALES **\$226,746**

TOTAL SALES IF ON TARGET \$209,802

TOTAL SALES DAYS 23

% OF THE MONTH 73.91%

SALES DAYS TO DATE 17

% OF SALES REACHED OF TARGET **79.88%**

TERRITORY	TOTAL ORDERS	ORDER AVERAGE	SALES	% OF TARGET	TARGET
ACT	4	\$ 581.38	\$ 2,325.50	41%	\$ 5,620.00
NSW	130	\$ 340.21	\$ 44,227.41	104%	\$ 42,450.00
NT	2	\$ 686.80	\$ 1,373.60	59%	\$ 2,340.00
QLD	164	\$ 427.54	\$ 70,116.00	79%	\$ 88,840.00
SA	40	\$ 621.75	\$ 24,870.00	101%	\$ 24,730.00
TAS	17	\$ 354.50	\$ 6,026.50	74%	\$ 8,130.00
VIC	131	\$ 412.32	\$ 54,013.75	72%	\$ 75,460.00
WA	42	\$ 427.44	\$ 17,952.50	59%	\$ 30,360.00
International	8	\$ 730.08	\$ 5,840.60	99%	\$ 5,920.00