



SERVICE GUIDE

FLOSS & FLEUR
2024 - 2025



PREMIUM WEDDING FLOWERS MADE EASY

MELBOURNE-BASED FLORAL DESIGNER
& EVENT STYLING



HELLO *and* WELCOME

Floss & Fleur is a Melbourne-based wedding and event styling company that prides itself on taking the reins of your big day, to help your vision come to life perfectly! From luxury floral designs, to hire items, stationery, and linen - Floss & Fleur is your one-stop shop!

We focus on abundant, floral-focused arrangements, using premium seasonal ingredients; designed perfectly to suit your overall aesthetic

If making a statement through florals & event styling is a priority for your big day, we are the event stylist for you

ABOUT THE DESIGNER

HI. I'M BRITT
aka Floss

Qualified Event Manager &
a serious lover of all things
Floral & Event Styling

After more than 10 years working in wedding and event venues, I was craving more creativity & one-on-one connections with clients and thus, Floss & Fleur was born; a premium event styling and floral design business, specializing in abundant & cohesive designs

From the first enquiry, right through until the event day - it's my honor to be the one behind all the emails, the calls, the site visits, and everything in between!

It's the part I love most about my job, meeting a client, and watching their concepts and vision flourish and come to life on the day.

I WILL POUR MY HEART & SOUL INTO EVERY ELEMENT OF YOUR EVENT

www.flossandfleur.com.au



YOUR VISION,
OUR ARTISTRY;
A MASTERPIECE WEDDING DAY



PROCESS

01

Send Us Your Wishlist

Don't worry, you don't have to have all the answers at the start, we will help guide you every step of the way!

02

Initial Price Estimation

We will outline what each area of your day might cost and can go over everything in detail and tweak the price estimate to suit your needs

03

Confirm with 25% deposit

Get the date locked away with a deposit and signed terms and conditions! We don't hold dates so make sure you get it locked in!

04

8 week Questionnaire

Give us all the details, baby! You will outline all elements required for your big day! This is the fun part.. think colour pallets, floral ingredients, and design aesthetic!

05

Final Check-In | Zoom Meeting

We will go over everything in your questionnaire and firm up any final details, then you will receive your final event order and invoice

06

Day-Of Installation

Morning of the wedding we head to you and drop your personal florals (and sneak in a big congratulations hug), then we head to the venue to work our magic for your ceremony & reception



KIND WORDS

Britt, you are so incredibly talented! You are absolutely amazing at what you do! The styling was better than anything I could have dreamed of and far superior to my entire Pinterest board

Thank you for making our wedding so beautiful!

JESS & LAURIE



MADDIE & ADAM

Brittany was an absolute pleasure to deal with in the lead-up to our wedding.

Brittany was always able to accommodate my ever-changing ideas and assisted greatly with the design process.

The florals and design on the wedding day exceeded my expectations; the styling of the event and the flowers were impeccable. We were able to hire some items from Brittany which made it so much easier to go through the one supplier.

Brittany takes such care in her floral design and preparation and guests took the displays home to enjoy over the following week.

We can't thank Brittany enough for making our wedding day so memorable and will be recommending her for future events.



DESIGN
PORTFOLIO



FLOWERS

CANDLES

STATIONERY

LINEN

FULL
STYLING
PACKAGES
AVAILABLE

A Note On Pricing

THERE IS NO 1 SIZE FITS ALL PRICE GUIDE! ALL OF OUR PACKAGES ARE BESPOKE, AND TAILORED PERFECTLY TO YOUR NEEDS.

THERE IS ABSOLUTELY NO NEED TO BE SHY WHEN IT COMES TO PRICING!! KNOWING YOUR FINANCIAL COMFORT ZONE HELPS US MAKE SUGGESTIONS AND CREATE A PACKAGE THAT ACHIEVES YOUR OVERALL AESTHETIC WITHIN YOUR IDEAL SPEND

INTIMATE EVENTS

\$1,000 - \$3,000

A GORGEOUS INTIMATE EVENT, TYPICALLY WE WOULD FOCUS ON YOUR PERSONAL FLORALS (BOUQUET & BUTTONHOLE), AN ABUNDANT CEREMONY FEATURE + OTHER FINISHING TOUCHES

SMALLER WEDDINGS

\$4,000 - \$6,000

THIS PRICE RANGE WOULD SEE DREAMY FLORAL DESIGNS THROUGHOUT YOUR BIG DAY, FOCUSING ON YOUR CEREMONY, PERSONAL FLORALS, HEAD TABLE AND PREMIUM FLORALS SCATTERED DOWN YOUR GUEST TABLES,

INVESTMENT

MOST POPULAR

\$7,000 - \$9,000

A COHESIVE DESIGN THROUGHOUT YOUR BIG DAY!

EITHER FOCUS ON PRIORITISING ABUNDANT STATEMENT FLORAL PIECES THAT WILL REALLY WOW YOUR GUESTS, OR CENTRE THE DESIGN AROUND FINISHING TOUCHES & COHESIVE DETAILS THAT WILL LEAVE A LASTING IMPRESSION

DREAMY, ABUNDANT & LUXE

\$10,000 - \$15,000

FULL-SCALE, HIGHLY DETAILED STYLING AND DECOR WITH ABUNDANT, PREMIUM DESIGN FEATURES ACROSS ALL AREAS OF YOUR BIG DAY!

YOUR LOVED ONES WILL RAVE ABOUT THE STYLING, DECOR & FLORAL DESIGNS FOR MONTHS TO COME!

YOU CAN ADD IN ANY DETAILS YOU MAY NEED AS WE GET CLOSER TO THE DAY.

FLOSS & FLEUR PRIDES ITSELF ON BEING A 1-STOP-SHOP!

WE WILL LOOK AFTER EVERYTHING FROM FLORALS, TO CANDLES, SIGNAGE, MENU DESIGN, LINEN, AND ANYTHING ELSE IN-BETWEEN THAT WAY, YOU DON'T HAVE TO PAY MULTIPLE VENDOR SET UP FEES & YOU WILL ONLY NEED TO LIAISE WITH ONE VENDOR IN THE LEAD-UP TO YOUR BIG DAY

FINAL TOUCHES

INVESTMENT

*Keep in mind this is a guide only.
Each wedding is unique & will have a different price*



ON THE DAY

WE WILL MEET YOU IN THE MORNING AND
DROP OFF YOUR PERSONAL FLORALS
(BOUQUETS AND BUTTONHOLES)

*This is my favorite part of the day because I
can give you a big congratulations hug!*

WE HEAD TO YOUR CEREMONY &
RECEPTION VENUE TO WORK OUR MAGIC

AS YOUR WEDDING IS CONCLUDING, WE WILL
RETURN TO THE VENUE AND REMOVE THE
FLORALS FROM THE INSTALLATIONS AND
VASES AND GIVE TO GUESTS TO TAKE HOME!

We don't want them going to waste!



GET IN TOUCH

We can't wait to hear more about your event! Click the button below to fill out our inquiry form, or reach out to us via e-mail.

BRITTANY@FLOSSANDFLEUR.COM.AU
0400753371



GET STARTED